

Cultural Web Tool

Peter Drucker is quoted as stating that 'culture eats strategy for breakfast.' That is because your team and organisational culture are key to the success of your innovation. How do you keep the entrepreneurial spirit as you grow and bring on new staff? How do you identify things that might have been helpful in your first stages of growth, but are now limiting you?

Gerry Johnson and Kevan Scholes developed a simple tool to help map and explore culture called the Cultural Web*. We have recreated this below, and suggest that to ensure your culture will support your scaling journey you carry out the following:

- 1 Go through each of the factors in the diagram below and identify the most important stories, symbols, power structures, rituals, routines and control systems. Also assess your organisational structure for creeping hierarchies and silos. Finally write how you would describe the paradigm, or dominant world view in your organisation. Each person involved in the activity should do this by writing these on sticky notes and placing them around the relevant section in the tool.
- 2 Discuss in your team which of the factors you have identified are helpful for the next stage in your scale journey, and which might have a negative impact on your culture and your ability to scale.
- 3 Prioritise which of the factors require further attention. This might be aspects of your culture you want to keep and reinforce, or aspects you want change.
- 4 Plan tangible activities that will deliver the outcomes you are seeking to achieve for your culture.

**You can find out more about their tool in the book 'Fundamentals of strategy', G. Johnson, R. Whittington, and K. Scholes. Published by Pearson Education, 2012.*



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